



PRIVATE WEALTH ADVISORY

A Phoenix Capital Research Publication

Market Update: 2-18-15

I want to start this update by addressing the ongoing situation in Europe.

In simple terms, this situation revolves around just one issue: **whether or not Germany will permit Greece to restructure its debt.**

Greece has already had two bailouts. These bailouts were essentially loans made to Greece that would permit it to continue making debt payments on its pre-existing debt without a formal restructuring. Greek sovereign bonds *did* take a haircut in the second round of the bailouts, **but the only investors who were affected were private investors (not the EU banks or the ECB).**

The reason for this is because an “across the board” haircut (one that affected Greek bond holdings for EU banks or the ECB) would have triggered a derivatives crisis: **Greek bonds, along with German bunds and other EU nation sovereign bonds are the senior most collateral pledged against the large EU banks’ derivatives trades.**

This is the one of the primary reasons why Germany and the rest of the EU are *against* a Greek debt restructuring today: because it would affect ALL Greek bonds, including the ones the ECB holds (the ECB is currently leveraged at over 250 to 1).

The other reason that the EU is against a Greek debt restructuring is because as soon as such a deal is approved, Spain, Italy, and ultimately France would be lining up to restructure their debt as well.

At this point, you’re talking about over €3 trillion worth of sovereign bonds taking a hit, which would implode the entire EU banking system (a banking system that is leveraged at 26-to-1, **meaning that a 4% decline in assets would wipe out the banks’ entire capital base).**

So on the one side you have Greece, that wants to restructure its debt. On the other side is the EU, especially Germany, that is completely against any debt restructuring and would like to simply implement another bailout.

The middle path would be just more “extend and pretend,” meaning some kind of extension of bond repayments for Greece. Greece actually floated such an idea yesterday to the media:

Greece may request an extension of its loan agreement for six months, according to a person familiar with the matter, a step that could ease a standoff with creditors over the country's future financing.

Prime Minister Alexis Tsipras's government intends to make the request on Wednesday, the person told reporters in Brussels, asking not to be named as the deliberations are private. Talks are continuing between Greece and its international creditors on the conditions that would be attached to the extension of the loan accord, the person said.

<http://www.bloomberg.com/news/articles/2015-02-17/greece-said-poised-to-request-six-month-bailout-extension>

The most likely outcome would be something along these lines, but the truth is, neither I nor anyone else knows how this will play out. It is clear that this round of negotiations is far more problematic than the previous bailout talks. But whether or not we'll get a Grexit is anyone's guess.

Speaking of which... **IF there is a Grexit, Europe will implement both border and capital controls. I can say this emphatically because these very ideas were floated back in March 2012 when the EU was last gripped by a debt crisis.**

At that time, then Prime Minister of France Nicolas Sarkozy openly called for the renegotiation of the Schengen Treaty: the treaty that established the 26-nation EU as a “borderless” entity in which individuals could move from one country to another with little difficulty and which also made trade among EU members easier. And a few months later, both France and Germany proposed the idea again.

Germany and France's joint proposal to allow Schengen-zone countries to temporarily reintroduce border controls as a means of last resort might sound harmless. But doing so would damage one of the strongest symbols of European unity and perhaps even contribute to the EU's demise...

According to the German daily Süddeutsche Zeitung, German Interior Minister Hans-Peter Friedrich and his French counterpart, Claude Guéant, have formulated a letter to their colleagues in which they call for governments to once again be allowed to control their borders as "an

ultima ratio" -- that is, measure of last resort -- "and for a limited period of time." They reportedly go on to recommend 30-days for the period.

<http://www.spiegel.de/international/europe/german-and-french-proposal-for-border-controls-endangers-european-unity-a-828815.html>

Here's another article floating the exact same policies in June 2012 when the EU Crisis was spinning out of control:

Exclusive: EU floats worst-case plans for Greek euro exit: sources

European finance officials have discussed as a worst-case scenario limiting the size of withdrawals from ATM machines, imposing border checks and introducing capital controls in at least Greece should Athens decide to leave the euro...

As well as limiting cash withdrawals and imposing capital controls, they have discussed the possibility of suspending the Schengen agreement, which allows for visa-free travel among 26 countries, including most of the European Union.

<http://money.msn.com/business-news/article.aspx?feed=OBR&date=20120611&id=15208663>

So should the EU Crisis again accelerate today (particularly if Greece leaves the Euro), these policies will most certainly be implemented. **For this reason, capital is already fleeing Europe and moving into the US.**

Most of it has gone into luxury real estate purchases (in cash) in New York and Las Angeles. However, the flow of capital has also helped the US stock market stay afloat despite the clear evidence that the US economy is once again weakening and heading towards a recession.

In terms of the US market, the head and shoulders pattern I noted last week has been invalidated. Instead, it now looks to me like we're in an upward-trending channel that is part of a larger megaphone pattern.

The pattern suggests we could get a blow off top to a little over 2,100. But if and when we take out the lower trendline (green) we're falling to sub-1800 in a very short period.

\$SPX S&P 500 Large Cap Index INDX

18-Feb-2015 10:00am

© StockCharts.com

Last 2095.38 Chg -4.96 (-0.24%)



Another development that caught my attention is Gold's failure to break out of its wedge pattern. By the look of things, we're likely going back down to \$1150 here.

\$GOLD Gold - Spot Price (EOD) CME

17-Feb-2015

© StockCharts.com

Close 1209.20 Volume 172.7K Chg -18.70 (-1.52%)

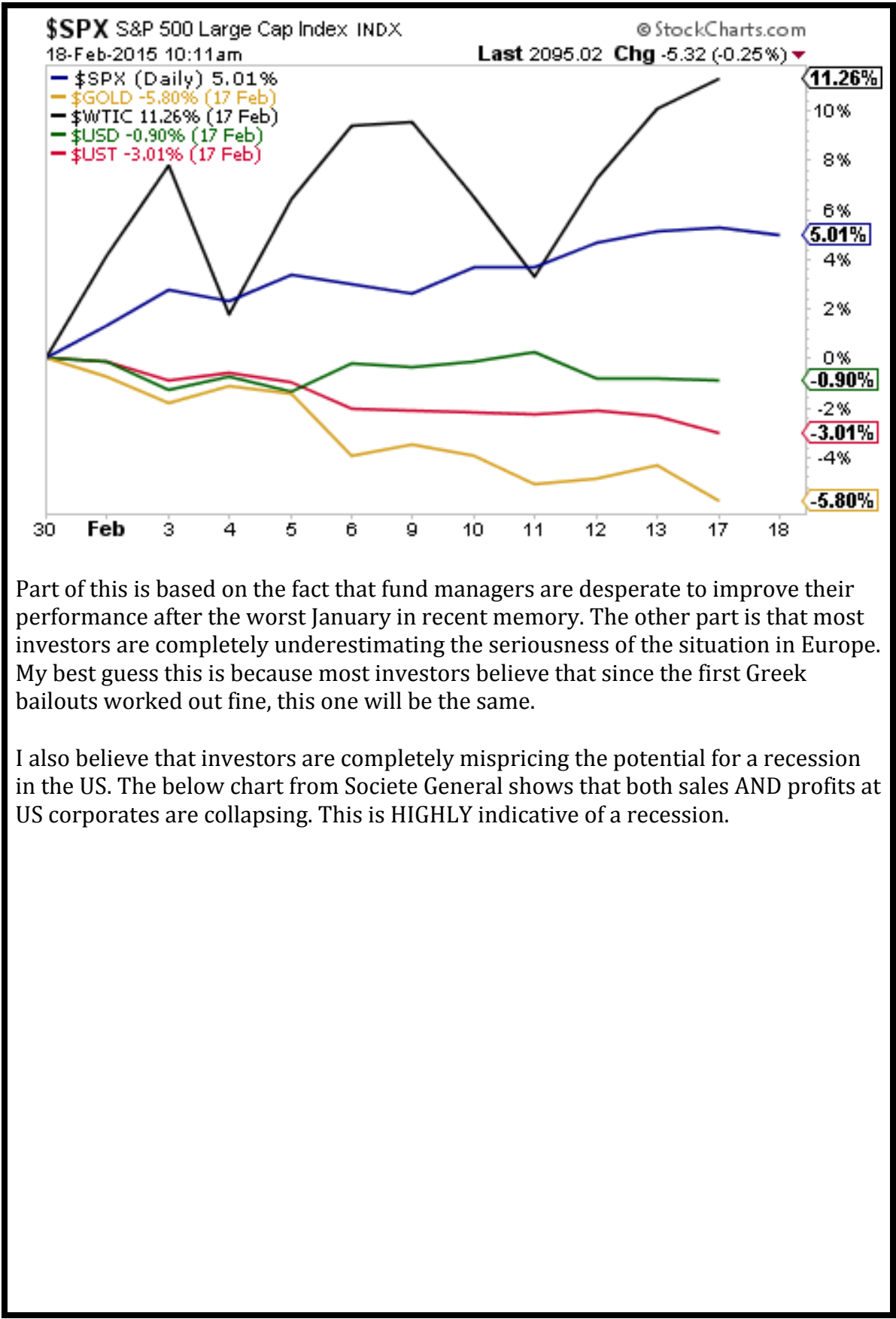


If this doesn't hold we could go to sub-\$1000. Gold is currently at THE trendline for the move that began back in 2005. If we take this trendline out, we'll fall back to the long-term bull market trendline which is currently around \$850.



I would view ANY break to or below \$1000 as a MASSIVE buying opportunity.

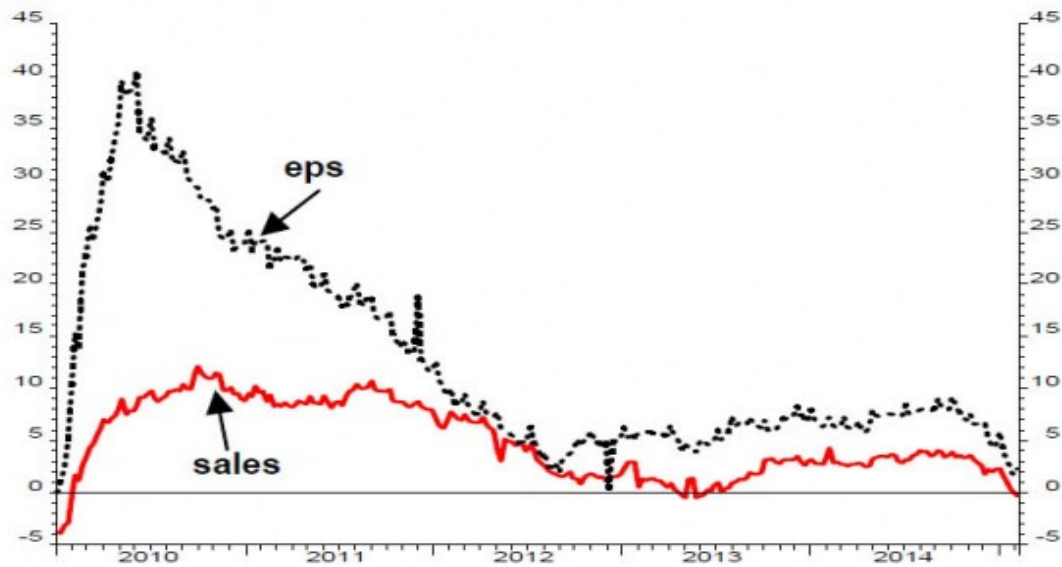
Gold's weakness is part of a generalized shift into "risk" assets that began in February. Since the start of that month, stocks (blue) and Oil (black) have soared, and the US Dollar (green) has flat-lined, while safe-havens like Gold (yellow) and Treasuries (red) have tumbled:



Part of this is based on the fact that fund managers are desperate to improve their performance after the worst January in recent memory. The other part is that most investors are completely underestimating the seriousness of the situation in Europe. My best guess this is because most investors believe that since the first Greek bailouts worked out fine, this one will be the same.

I also believe that investors are completely mispricing the potential for a recession in the US. The below chart from Societe General shows that both sales AND profits at US corporates are collapsing. This is HIGHLY indicative of a recession.

US S&P profits and sales have stalled out (yoy%)



Source: Datastream

If this trend continues, then the markets will correct VERY sharply sometime in the first half of 2015. For now, the markets are pricing economic perfection. This won't last much longer. Today, stocks are stretched a full 35% above their 200-weekly moving average. The market as a whole is more stretched than it was during the 2007 peak and quickly approaching the levels seen during the Tech Bubble (the single largest stock bubble in 100 years):

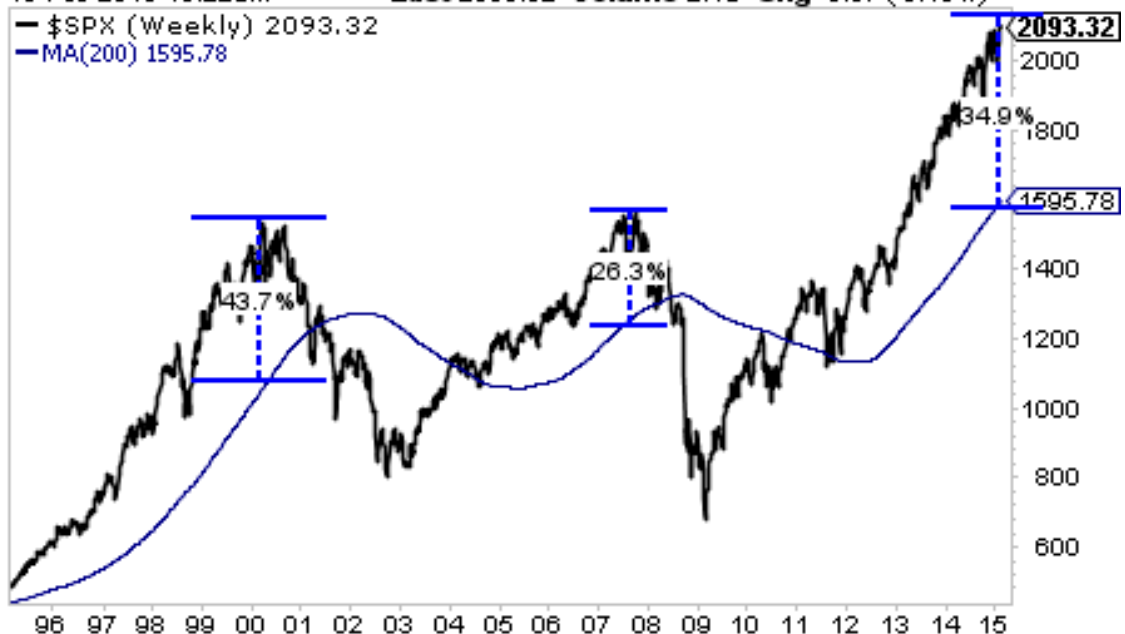
\$SPX S&P 500 Large Cap Index INDX

© StockCharts.com

18-Feb-2015 10:22am

Last 2093.32 Volume 2.1B Chg -3.67 (-0.18%) ▼

— \$SPX (Weekly) 2093.32
— MA(200) 1595.78



This is obviously unsustainable. We are more than overdue for a sizable correction at least to 1,800.

I'm watching the markets closely and will issue updates as needed. Otherwise, you'll next hear from me in our longer monthly issue next week.

Until then...

Best Regards

Graham Summers
Chief Market Strategist
Phoenix Capital Research

Disclaimer: The information contained on this newsletter is for marketing purposes only. Nothing contained in this email is intended to be, nor shall it be construed as, investment advice by Phoenix Capital Research or any of its affiliates, nor is it to be relied upon in making any investment or other decision. Neither the information nor any opinion expressed on this email constitutes and offer to buy or sell any security or instrument or participate in any particular trading strategy. The information in the newsletter is not a complete description of the securities, markets or developments discussed. Information and opinions regarding individual securities do not mean that a security is recommended or suitable for a particular investor. Prior to making any investment decision, you are advised to consult with your broker, investment advisor or other appropriate tax or financial professional to determine the suitability of any investment. Opinions and estimates expressed on this newsletter constitute Phoenix Capital Research's judgment as of the date appearing on the opinion or estimate and are subject to change without notice. This information may not reflect events occurring after the date or time of publication. Phoenix Capital Research is not obligated to continue to offer information or opinions regarding any security, instrument or service. Information has been obtained from sources considered reliable, but its accuracy and completeness are not guaranteed. Phoenix Capital Research and its officers, directors, employees, agents and/or affiliates may have executed, or may in the future execute, transactions in any of the securities or derivatives of any securities discussed on this email. Past performance is not necessarily a guide to future performance and is no guarantee of future results. Securities products are not FDIC insured, are not guaranteed by any bank and involve investment risk, including possible loss of entire value. Phoenix Capital Research, OmniSans Publishing LLC and Graham Summers shall not be responsible or have any liability for investment decisions based upon, or the results obtained from, the information provided. Phoenix Capital Research is not responsible for the content of other emails to which this one may be linked and reserves the right to remove such links.

OmniSans Publishing LLC and the Phoenix Capital Research Logo are registered trademarks of Phoenix Capital Research. OmniSans Publishing LLC - PO BOX 6369, Charlottesville, VA 22906