

Good Morning Traders,

I'm writing to you regarding our recent losses in the portfolio.

First and foremost, you need to understand, every trader has bad patches. If you are interested in making money in the markets, you will have to overcome this.

Warren Buffett, George Soros, Stanley Druckenmiller all routinely lose hundreds of millions of dollars on positions. Buffett is actually famous for his horrific timing in buying insurance companies which promptly then lose him a fortune (which he subsequently makes back years later).

Again, it is IMPOSSIBLE to trade the markets and not have a bad patch. If you want to make money trading, you have to accept this fact and learn the discipline to overcome those rough patches.

So let's provide some perspective.

We launched this newsletter in 2015. Every single year since that time, we've had a bad patch. In 2015, our first four trades were losses... we ended that year UP 63% on the portfolio.

In 2016, we had FOUR periods in which we suffered large back to back losses of 90%+. Despite that we ended the year UP 14% (the S&P 500 was up just 9%).

We subsequently altered our exit strategy to no longer allow those large losses. And the results were spectacular.

In 2017, we had two separate bad patches with multiple losses in a row. We ended that year UP an incredible 42%.

My point is this... bad patches are a part of trading. The key is maintaining your discipline, not letting emotions get the better of you and sticking with what works.

Since 2015, *The Crisis Trader* has outperformed the market by a WIDE margin every single year. Any trader who followed every trade we made and used the rules of this system has seen his or her portfolio more than DOUBLE since inception.

The Crisis Trader is up 122% over that time period.

The S&P 500 is up 35%.

Again... we have **QUADRUPLED** the stock market's return.

This is practically unheard of.

I've posted every trade we've ever made on *The Crisis Trader* website for you to review.

Bear in mind, we have CRUSHED the market at a time in which 95% of hedge funds have not only underperformed the stock market, **but have also LOST money.**

Again, this newsletter, which costs less than \$1,000... outperformed the Gods of Finance. This system works. And truth be told, I've had numerous emails from clients telling me we should be charging \$10,000 per year for *The Crisis Trader*.

Let's move on to 2018...

Despite our recent losses, *The Crisis Trader's* 2018 performance is up over 10%. The S&P 500 is up less than 5%. <u>So despite</u> four large losses in the last six weeks, we are doubling the market's performance.

Bad patches happen. It's part of trading. But if you want to really see returns from your trading, you have to get past this.

Of course, this is an inherent issue with selling subscriptions... inevitably there are some people who subscribe right as you hit a bad patch. For some of you, this has been the case recently.

This is why I offered an extension of a month for all subscriptions.

I hope this clarifies everything. We thank you for your business and I look forward to making 2018 one of our best years on record.

Best Regards,

Graham Summers Chief Market Strategist Phoenix Capital Research

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